DR. GYLIN & RDH YOUSEF





GBT SUCCESS STORY:

We implemented GBT in 2018 as we believe in a treatment that makes our patients happy and lets them leave with a smile on their faces. We were introduced to GBT at the dental fair in Gothenburg and became very interested. We love innovation and thought GBT would give a lot to both us and our patients. It has been easy to implement the protocol and after having attended an SDA course, it felt even easier to work with the GBT machine. We attended a second training which contributed a lot – it is great to learn the correct technique, the ergonomics, and the 8 steps of the protocol. GBT is an amazing tool that is enjoyable for our patients and provides better oral health. Overall, after having implemented the GBT protocol, we rarely have cancellations and we are fully booked. That, combined with welltrained practitioners, has increased our revenue since we started working with GBT.

PRACTICE TEAM:

All three of us love GBT! It is the only prophylaxis treatment that is both pleasant and effective and we never get tired of it. We truly love working with GBT and our dental hygienist, Khanda, is



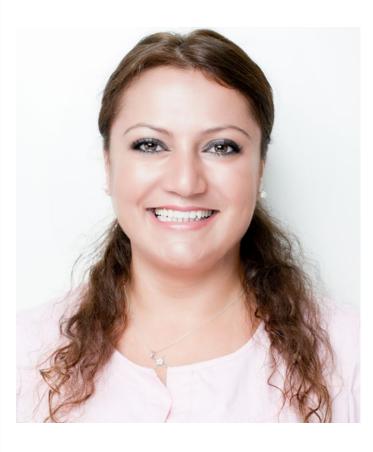
so passionate about it that she has become a GBT Trainer to spread the knowledge to more clinicians so that they can obtain all the benefits as well.

PATIENTS:

Thanks to GBT, our patients have a healthier mouth and less periodontal disease such as periodontitis and gingivitis. All patients are plaque-free with the feeling of entirely clean teeth. They are all satisfied and cannot wait to come back for a dental spa, and it is amazing for us to see the result when patients come in healthier for their next appointment. The patients spread the word of GBT and recommend us to their friends and family. GBT also creates an understanding of how important it is to go the dental hygienist on a regular basis. Patients see our clinic as a modern clinic with the latest dental hygiene treatment, and we are very proud to be able to offer GBT, which is revolutionary for oral health.

GYLIN DENTAL





CERTIFICATION:

As a GBT-certified clinic, we get a quality stamp and patients become aware that we have special skills and knowledge. We believe that Guided Biofilm Therapy is a unique treatment that gives outstanding results and makes our patients' mouths healthy and happy - for us it was a given to become certified.

CONCLUSION:

Since we introduced GBT, we have become even more professional, and our patients are benefiting from the very latest technology that improves their oral health. Patients think it's worth the money and may even consider paying a little extra for a dental hygienist visit.

"WE HAVE INCREASED OUR REVENUE SINCE WE INTRODUCED THE GBT PROTOCOL."

DR. LILIAN GYLIN

